

# PROCESS TIMELINE

180 ~ 360 DAYS

*engagement*

*confidential memorandum*

*letter of intent*

*diligence*

*closing*



**ASSESSMENT**  
We perform a detailed financial operations and data analysis of your company to determine marketability based on the current market environment and the reasonable value or price you could expect to receive.

**UNDERWRITING**  
A detailed memorandum is prepared and provided to interested and qualified buyers. Key components include your company's history, a description of products and services, and a detailed financial analysis.

**MARKETING**  
Using a results-oriented, multi-faceted approach, we market your company to known buyers, interested private equity groups, and targeted potential strategic acquirers, as well as networking with other M&A advisors.

**DILIGENCE**  
All information requests and site visits are filtered by the CRI Capital Advisors team as we assist and guide you throughout the diligence and closing process.

**CLOSING**  
The check is signed and you are prepared for the next step of success in your life. We work to ensure that closing occurs smoothly and on time.

**HOW LONG  
WILL IT TAKE  
TO SELL YOUR  
BUSINESS?**



**CRI** CARR  
RIGGS &  
INGRAM  
Capital Advisors

A DIVISION OF  
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