

Entrust the complexity of your business' state and local tax to advisors who can help you achieve success.



BENEFIT FROM SERVICES AND SOLUTIONS THAT ARE:

- **Proactive.** Many of our partners serve on technical advisory boards that provide up-to-date information regarding how state laws and regulations should function. We relay this guidance to help you navigate intricate state and local tax issues.
- **Proven.** Given our track record of successful state and local tax planning, you can be confident that CRI has the knowledge and experience to help optimize your state tax liability, ensure appropriate regulatory compliance, and reduce audit exposure risk.
- **Specialized.** In addition to having extensive state-specific and multi-state knowledge, our professionals are well-versed in a broad spectrum of industries and their specific opportunities for minimizing state and local tax exposure. We utilize this multi-faceted expertise to help devise state and local tax solutions that best address your organization's unique needs and opportunities.

A company with customers – and, in some cases, operations – in multiple states faces a complex array of taxes and nexus determinations. Such determinations include state income tax, capital franchise tax, sales and use tax, property tax, escheat, etc. Laws, regulations, and court decisions often differ, sometimes considerably, from state to state. In turn, the rules change depending on your industry, and there may be industry-specific taxes. Additionally, overlooking some tax credits and exemptions could result in significantly overpaid taxes and lost opportunities.

CRI understands that managing your state and local taxes may require some assistance. For decades, we have studied many variations of state and local tax, evaluating how they interplay across different industries. Sometimes, understanding how a law evolved can be critical to determining a permissible position. We also have extensive experience in “connecting the dots” across multiple states to help clarify why tax planning plays a vital role in reducing your company's state tax liabilities. We address these – and many other – types of complexities as we offer you practical answers and options.